



## BILL EXCHANGER SERIES WITH GLORY BILL DISPENSERS COMING IN 2018

After some time of working on various designs, Standard Change-Makers is dialing in its new Bill Exchanger series offering by adding models featuring the Glory Single Note Bill Dispenser. These new products will have the "-G" suffix on the model number.

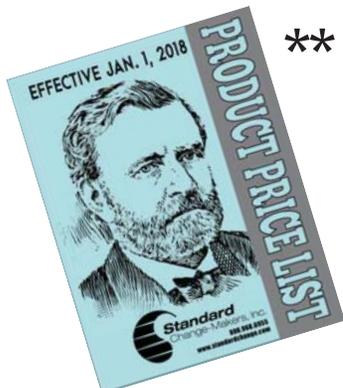


The Glory MiniMech bill dispenser is a nice blend of the features we appreciated most from both the UniNote and the Fujitsu products. The bills are easily loaded into an open tray that helps keep the edges straight and a rolling tension bar keeps everything in place. The bills are dispensed horizontally, and the travel is decreased, which helps reduce jams and bill-curling.

The product offering will start with the **REAR LOAD Model #BX1010RL-G** that is currently available. We will have the FRONT LOAD version, Model #BX1010-G available in late January/early February. Then the BCX series models will follow after.

The new BX-GLORY models will also have a visual optional feature we call the **PATRON DISPLAY with ATTENDANT KEYSWITCH**. A LCD Display provides feedback to the customer during the transaction - identifying the bill inserted and number of bills dispensed. If your Attendants gets a complaint about being shorted, the attendant can insert a key and turn it. The display will scroll through the last 10 transactions, showing bill denomination accepted and number of bills dispensed with time & date stamp. To see a YouTube video of the Patron Display - visit this web link: <https://youtu.be/GYlddb5ISsU>

For more information on the Glory Bill Exchanger Series - contact your Sales Sales Representative.



### \*\* PRICE INCREASE COMING JANUARY 1, 2018 \*\*

Standard Change-Makers is announcing a price increase on machines and parts effective January 1, 2018.

Due to increases in health insurance premiums and the cost of goods, it is necessary to increase our prices to keep up with these expenses and continue to provide the products and services you rely on in your business.

DOWNLOAD: <http://www.standardchange.us/price/prices18.pdf>



# STANDARD CHANGE-MAKERS HOLIDAY SCHEDULE

Standard Change-Makers will observe the following holiday hours:

- **NORMAL HOURS:** Through Friday - Dec. 22nd
- **Plant Closed:** Dec 25th & 26th
- **NORMAL HOURS:** Dec. 27th through Dec 29th
- **Plant Closed:** Jan. 1st
- **NORMAL HOURS RESUME** Jan. 2nd

## NEW SYSTEM BEING IMPLEMENTED

Some of you may have noticed a different look to our invoices in the past few months. On October 1, 2017, we transferred our accounting, purchasing & inventory records to a new software program.



This program covers the entire operation, including order entry and inventory management. There have been some growing pains associated with this change. We continue to work on corrections and tweaks to the new system. At times this has affected our lead times and shipments. We apologize for the delays, and assure you we are working diligently to get back to our normal lead times, and we appreciate your patience as we work through this "change in habits."

## QUESTIONS??? CONTACT YOUR STANDARD SALES REP

To contact your Standard Sales Representative:

### EASTERN U.S.

Dan Wagner (Philadelphia, PA)  
 PH: 610-942-4215  
 EM: [dwagner@standardchange.com](mailto:dwagner@standardchange.com)

### WESTERN U.S.

Tom Kozlik (Grand Rapids, MI)  
 PH: 610-481-2783  
 EM: [tkozlik@standardchange.com](mailto:tkozlik@standardchange.com)

### CANADA:

Paul Thompson (Lachine, PQ)  
 PH: 514-502-0124  
 EM: [sales@standardchange.ca](mailto:sales@standardchange.ca)



*Happy Holidays from Everyone at Standard Change-Makers!*